

Oportunidades de negocio SECTOR SERVICIOS Y RETAIL



South Korean CBT(Cross-border Trade) company seeks European suppliers of consumer goods.

A South Korean company specialized in CBT (Cross-border Trade) is looking for cooperation with European partners who are able to supply cosmetics, beauty products, and health functional foods under commercial agency agreement and distribution services agreements.

BRKR20170424001

Romanian distributor of heating, ventilation, air conditioning equipment, refrigeration, sanitary installations is offering trade intermediary services.

Romanian company, involved in plumbing, heat and air-conditioning installation, is seeking to act as a distributor for European suppliers in Romania.

BRRO20160701001

Romanian beverages company offers to operate as distributor or agent for new products.

An experienced Romanian distributor of beverages, including well known foreign brands of alcoholic beverages wishes to develop and expand the number and diversity of products in its range, as well as the number of its customers and the covered areas. They are offering to operate as distributors or commercial agents for new beverages products on the Romanian market.

BRRO20161125003

Más info: Carlos Bibiloni Dols -Tel. 971 710 188 - cbibiloni@cambramallorca.com

A Russian company, specialized in installing and servicing of vending equipment, is looking for manufacturers in EEN countries.

A Russian company, specialized in installing and servicing of vending equipment, is looking for producers in EEN countries for purchasing. Commercial agency agreement, distribution services agreement; financial agreement are sought.

BRRU20150519001

Romanian company specialised in the trade of stationery products and office supplies is looking for suppliers in the EU countries.

Romanian company specialised in the distribution of a wide range of office supplies, stationery products and consumables, is looking to expand its partner portfolio through distribution agreements, in order to introduce new products to the specific local market.

BRRO20161003001

Romanian retailer of books, gift products, educational and office items seeks foreign suppliers.

A Romanian company specialized in retail selling, distribution and import of products including school and office supplies, stationery, toys and educational items, tea gift boxes, is looking for foreign distributors. Its offer also includes both luxury brand products and gift sets for special occasions.

BRRO20161205002

Russian distributor seeks teaching material and methodology developer.

A Russian company specialized in distribution of new educational methodology and materials (nonsoftware) is looking for developers of such production in EU countries to adopt and sell the European products in Russia under a distribution services agreement.

BRRU20160516001

Más info: [Carlos Bibiloni Dols](mailto:Carlos.Bibiloni.Dols) -Tel. 971 710 188 - cbibiloni@cambramallorca.com

Russian company active in the trade of building materials and tools is offering distribution services to potential partners.

The Russian company specialized in distribution of construction materials (heat-insulating materials, timber, facing materials, finishing materials, paints and varnishes) and related services (estimates, orders, delivery, vehicle rental, after-sales service, as well as installation), is looking for manufacturers of building materials for cooperation in the framework of the distribution services agreement.

BRRU20161011001

Russian distributor of health products is looking for suppliers.

The Russian company specializes in wholesale and retail trade of food and consumer goods (water, food, personal care) is looking for partners in EEN countries to conclude distribution services agreement.

BRRU20161011002

Russian distributor seeks manufacturers of alcoholic and non-alcoholic beverages.

A Russian beverage distributor with many existing local clients is seeking manufacturers of alcoholic and non-alcoholic beverages. The company is able to assist the supplying European company, whom may lack the necessary knowledge/expertise to export to Russia, in establishing a customer base in the Russian Federation. The Russian SME would like to request a distribution services agreement.

BRRU20160819002

Russian company is looking for manufacturers of metal cutting tools and metal processing equipment to cooperate under distribution services agreement.

The Russian company specializes in manufacture and distribution of metal products, is looking for manufacturers and suppliers of cutting tools and metalworking equipment abroad for cooperation in the framework of the distribution services agreement.

BRRU20161114001

Más info: Carlos Bibiloni Dols -Tel. 971 710 188 - cbibiloni@cambramallorca.com

UK e-commerce company is looking for suppliers of nonelectric toys,gift and household products that can be boxed and shipped worldwide under commercial agency agreement.

A UK e-commerce company that currently sells over 150,000 products to over 100 countries is looking for suppliers of non-electric toys, gifts & household products under commercial agency agreement to expand their current product portfolio. The company will list the items for sale and buy from the supplier after they have been bought online by a consumer. Suppliers would be required to provide product data and stock feeds; suppliers that can provide drop shipping options are preferred.

BRUK20161012003

Peruvian consulting firm specialiced in management services wants to represent other companies in Perú

A peruvian company with more than 15 years of experience, dedicated to Business and other management consultancy activities, is interested in representing other companies or innovative consultancy companies willing to access to the peruvian market. This company is also interested in adding new services to its porfolio. Therefore the peruvian company is interested in reaching commercial agency agreements.

BRPE20161212001

Serbian company specialised in wholesale of electrical equipment offers trade intermediary services.

Serbian wholesaler of electrical equipment with over 20 years of experience and wide network of clients offers trade intermediary services to companies interested in the Serbian market. Potential partners should be manufacturers or distributors of electrical or lighting equipment, small household appliances or similar products. The preferred types of cooperation are commercial agency agreement and distribution services agreement.

BRRS20160912001

Leading UK distributor seeking wooden garden products manufacturers (decorative fencing, arbours, border edging, furniture, etc

A major UK garden products manufacturer and distributor is looking to expand the number of suppliers of wooden garden products including decorative fencing, arbours, border edging, furniture from Europe and beyond.

BRUK20150925001

Más info: Carlos Bibiloni Dols -Tel. 971 710 188 - cbibiloni@cambramallorca.com

Shower equipments and accessories are requested for distribution in France.

A French company in the sector of home equipment is seeking European suppliers and/or manufacturers of shower equipment and accessories in order to expand their product line and distribute these products in France, in the frame of distribution services.

BRFR20160222001

UK baby accessory specialists seek new innovative gifts and toys.

A UK company that creates baby to child products designed to ease the strain of parenting is looking for producers or resellers that can supply innovative gifts and toys (0-4 years) under a distribution agreement in order to add to their current portfolio.

BRUK20151130003

A Slovenian company specialized in distribution and retail of security, police and military equipment, is looking for new suppliers who want to enter the Slovenian and Balkan markets.

The Slovenian company is especially looking for manufacturers of innovative products like clothing and other accessories for security, police, military and tactical purposes. The company has established effective distribution and retail channels in Slovenia which are quickly spreading abroad. The company offers distribution services agreement and retail through its own webstore.

BRSI20161028001

UK manufacturer of luxury home, travel and accessory products seeks manufacturers or suppliers of wooden frames and backboards.

A UK manufacturer of high quality bean-bag filled lap cushioned trays seeks manufacturers or suppliers of wooden frames and backboards. Manufacturers or suppliers are sought for long term distribution agreements.

BRUK20170321001

Más info: [Carlos Bibiloni Dols](mailto:Carlos.Bibiloni.Dols) -Tel. 971 710 188 - cbibiloni@cambramallorca.com

Spanish hospitality industry company seeks distributors.

A Spanish company from the Canary Islands specialised in the commercialisation of products in the hospitality industry is looking for European distributors / suppliers wishing to commercialise their products in the West African area, particularly in Senegal.

BRES20160929001

Producers of wood pellets from the EU and Belarus are requested by a Polish company which offers distribution.

A Polish distributor is looking for producers of wood pellets from the EU and Belarus in order to sell their products in Poland. Distribution agreement is offered.

BRPL20170529001

Polish trade company is looking for suppliers of all sort of coal, wooden pellets and briquettes under distribution services agreement.

A Polish company specialised in selling coal, firewood and briquettes is looking for suppliers of all sort of coal, wooden pellets and briquettes. The company offers distribution services.

BRPL20161103001

Slovak e-shop with fitness and sports equipment looking for manufacturers or distributors of liquid chalk.

A company from Slovakia selling sport nutrition products and various fitness equipment through their e-shops in Slovakia and Czech Republic directly to the end users is interested in expanding their product portfolio with liquid chalk (magnesium carbonate + alcohol) that is used for rock climbing, weightlifting and gymnastics to prevent hands from sweating. The company is looking for a reliable manufacturer or distributor to cooperate through the manufacturing or distribution services agreement.

BRSK20170410001

Más info: Carlos Bibiloni Dols -Tel. 971 710 188 - cbibiloni@cambramallorca.com

Slovak company operating e-shops with sport nutrition products looking for manufacturers or suppliers of 2.2 litres BPA free water bottles.

Company from Slovakia selling sport nutrition products and various fitness equipment through their e-shops directly to the end users is interested in expanding their product portfolio with 2.2 litres BPA free water bottles. The company is looking for a manufacturer or supplier from Europe to cooperate within a manufacturing or distribution services agreement.

BRSK20170410002

Slovak company operating e-shops with sport nutrition products is looking for manufacturers or suppliers of dietary supplements in the form of effervescent tablets.

A company from Slovakia selling sport nutrition products and various fitness equipment through their e-shops directly to the end users is interested in expanding their product portfolio with dietary supplements in the form of effervescent tablets - "vitamine shot" and "energy shot" are requested. The company is looking for a manufacturer or supplier from Europe to cooperate within a manufacturing or distribution services agreement.

BRSK20170627001

Belgian commercial intermediary for household electrical appliances and electronic smoking devices is looking for partners looking for a local representative on the local market.

A Belgian retail company is specialised in electronic smoking devices and household electrical appliances, like radiators, ovens, fridges, microwaves, washing machines. The company wants to represent foreign companies providing these products on the local market under either agency or distribution agreements.

BRBE20160219001

A Belgian trading company is looking for new suppliers in the sectors of medical equipment and products, veterinary, agriculture and breeding, renewable energy and agro-food.

The Belgian company is a trader active in different fields of activities such as medical equipment and products, veterinary, agriculture and breeding, renewable energy and agro-food. The company is looking for new suppliers of products and/or services.

BRBE20160805001

Más info: Carlos Bibiloni Dols -Tel. 971 710 188 - cbibiloni@cambramallorca.com

Belgian general trading company is offering its intermediary services.

A Belgian company, operating since 1976 as an international general trading and forwarding firm with world-wide business relationships is offering intermediary services as business intermediary and facilitator, as transport and customs agency and as trade agent for several fields of activities according to opportunities.

BRBE20160905001

A Turkish dealer looking for suppliers of kids furniture from Germany, Italy, Netherlands, Spain and USA under a distribution services agreement.

A Turkish retailer specializing in kids furniture, is looking for European and US suppliers. The company is looking for new products to add to its portfolio. Suppliers would need to be flexible early in the partnership until products are established and suppliers with drop-shipping options would also be considered. The company expects to conclude a distribution services agreement.

BRTR20161214001

UK company seeks organic wines from Europe that are complementary with modern Indian and spicy cuisines.

UK importer is looking to work with small-scale organic wine producers from Europe that create wines that pair well with spicy Indian food. It is offering a distribution agreement. The company is looking to challenge beer which is the current alcoholic beverage of choice for Indian food; the company is looking for wines that do not clash with the abundance of chilies, herbs and spices found in Asian food.

BRUK20160919002

Indian company seeks organic Nordic food and baby products.

An Indian company with over 50 years of trading experience seeks to import organic food and baby care products from Denmark, Finland, Iceland, Norway and Sweden under a distribution services agreement. Products sought include cookies, rice cakes, fruit bars, cheeses, skin care and other non-perfumed products for children.

BRIN20170531001

Más info: [Carlos Bibiloni Dols](mailto:Carlos.Bibiloni.Dols) -Tel. 971 710 188 - cbibiloni@cambramallorca.com

German commercial agent is looking for manufacturers of cardboard packaging and shrink sleeves for a commercial agency agreement.

A German well-established commercial agent with excellent contacts to relevant clients is looking for cardboard packaging products and shrink sleeves in order to represent these products in the German market under a commercial agency agreement.

BRDE20160803001

A various construction materials wholesaler and retailer from Lithuania is offering distribution services.

A company from Lithuania, active in the field of building and construction materials wholesale and retail, wants to broaden their product range and therefore is searching for new suppliers and offering distribution services agreement.

BRLT20161005001

An Israeli company is keen to act as a commercial agent of accessories and parts from the gas and camping market.

An Israeli privately owned innovative import and marketing company, active for more than 5 years, seeks camping accessories and gas products for the home and industrial use. The company is interested in a commercial agency agreement with potential suppliers and manufacturers worldwide.

BRIL20170122001

Más info: [Carlos Bibiloni Dols](mailto:Carlos.Bibiloni.Dols) -Tel. 971 710 188 - cbibiloni@cambramallorca.com